

MedVentures Top 100 Start-ups - profiles and requests for international partnerships

Project name	Mr/Mrs	Entrepreneur	Coach	Coach's e-mail	Country	Sector	Summary	Site Web	Targeted countries	Commercial partnership	Technological partnership	Financial / Strategic partnerships	HR partnerships	Coaching & support services	Top 3
Active identity	Mr.	Georges Khalil	Nicolas Rouhana	nrouhana@beryltech.org	Lebanon	Distribution & logistics	Active Identity provides turnkey solutions for organizations, seeking to develop and evolve their operations using RFID technology.	www.activeidentity.net	Middle East/North Africa (Integration): Europe/US (Active Envoy)	key players in the automation and auto-identification industry in Europe	Partners specialised in RFID technology	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	3
Addicts 123	Mr.	Wafa Dajani	M. Ayman (Palestinian Federation of Industries)	ayman@pfi.ps	Palestine	IT/Media	ADDICTS 123 pioneered in Palestine the development of hardware and software for wireless GSM/GPRS based remote control and monitoring systems	www.Addicts123.com	Palestine, Jordan, Israel, Yemen, Sudan	1) Partners in the utilities sector (SCADA Systems for Water, Sewage, Electricity, Oil and Gas Utilities, Irrigation Systems, Highway, Municipal Street Lighting, Emergency Generation Equipment, building Management and Home Sector) 2) Hi-Tech Educational Kits. 3) The Jordan Electric Power Co.	For more information, please contact project's coach	Investors	For more information, please contact project's coach	1-Identification of reliable strategic partners. 2- Assistance with international marketing strategy and identification of niche markets. 3- Assistance with participation in international exhibitions. 4- Assistance with legal matters especially in registering patents and intellectual property. 5- Assistance with the certification of our product.	1
ADFuels	Mr.	Adel Dhouib	Douja Gharbi (UTICA)	douja.gharbi@planet.tn	Tunisie	Renewable Energies	Adfuels is a new biofuels producing and energy crop start-up industry aimed to substitute partially or totally the mineral fuel used in the vehicle transport sector with clean and biodegradable fuel		France, Italy, Spain, Tunisia	Looking for contacts with organisms responsible for fuels distribution in France and Italy	Reliable source of inedible oil (African countries) and oil bearing energy crop (France, Germany, Netherlands, Spain)	Investment needed : 1 400 000 (equity) + 2 100 000 (bank)	Profile needed : Technical & Development Director (Tunisia, France), Procurement Manager (Tunisia), Commercial Manager (Tunisia), Technical Advisor (France, Germany, Netherlands)	For more information, please contact project's coach	
AGAZYME	Mrs.	Sylvia G. Kachalsky	Zafirir Asaf (Invest in Israel)	Zafirir.Asaf@moltal.gov.il	Israel	Agro Industry / Biotechnology	AGAZYME is a biotechnology company engaged in the research, development and customization of natural enzymes for industrial use.	www.agazyme.com	Denmark, Israel, Belgium, France, Germany, UK, USA, Italy, Argentine and Brazil	2010 –2011 pilots with more than one major soy protein producer	Strategic Alliance with Soy products producer Reaching of a win-win situation - Agazyme co-develop the enzyme and the necessary processes with the collaborating	We are looking for an investment of 1.5 M USD – Equity Investment	For more information, please contact project's coach	Business coaching/mentoring	2
AJIEL	Mr.	Mohammed FADILI	Khalil Azzouzi (Dayam)	KAZZOUZI@saham.ma	Morocco	IT/Media	Ajiel Information Systems is a Moroccan startup dedicated to developing a software as a Service (SaaS) platform that enables Business Process Outsourcing.	www.ajiel.com	Morocco, France (2011), Netherland (2012) Then Spain, Turkey, Tunisia, Algeria (and also African countries)	Expecting to contract with other accounting/bpo players, private security and call center firms; and a first reference in the construction and textile industry in Morocco. Looking for partnerships with network of Value Added Resellers (accountants, BPO and consulting firms) and partnership with Data Centers to host our environments	Supports needed: intellectual property protection; legal support in producing customer contracts templates; business development support (international marketing strategy, participation in fairs, representative office, etc.)	Looking for an equity investor up to 30% (in order to accelerate planning of development, fund marketing campaigns and open Ajiel France).	For more information, please contact project's coach	For more information, please contact project's coach	1
ALDEV Plants	Mr.	Adlane Louerguoui	Rachaa Bedjaoui-Chaouche (GENILEM)	Kamel.osman@alinnov.org	Algeria	Agro Industry	The ALGERIAN DEVELOPMENT VITRO PLANTS (Sar) is a laboratory of vitro culture, in the area of vegetal biotechnology.		Algeria, Tunisia	Needs : ALDEV PLANTS is targeting the important olive plants market. It is also conducting a study on the Maghreb markets. To go international, the company will need a partnership in the field of young plants. It is an essential element of the strategy to give the image that suits our products and better support our customers in their development.	To go to the international, the laboratory needs a serious partnership, dedicated and sharp in the field of plant biotechnology.	The laboratory is ready to open its capital to the extent permitted by legislation (51% for nationals and 49% for foreigners) and is looking for an investor specializing in the field.	To go international, ALDEV PLANTS must recruit a staff with expertise in the field of foreign trade. The latter will be responsible for the promotion and development of laboratory abroad.	Need assistance and support to: Have information about companies specialized in the production of seedlings. Get financial assistance or long-term partnership with investors in their products. Participate in fairs and exhibitions specializing in agriculture and agribusiness. Take part in training seminars and business development internationally. Have support from various institutions and authorities in this business.	
ALKHAWARIZMY	Mr.	Hossam Mahgoub	Ahmad Lalali (ITIDA)	alalali@itida.gov.eg	Egypt	IT/Media	Alkharizmy is an innovative search engine aimed at serving the Arab region	www.alkharizmy.com	Middle East and International countries (targeting customers with interest in Arabic search technology such as universities, research establishments & businesses)	1) software houses 2) companies who develop applications that target the Arabic market (specifically Document Management Systems, Content Management Systems and ERP systems ,where Arabic search would be needed) 3) Large distributors of well known applications, such as ERP systems and Content Management Systems.	Technology partners who are capable of contributing to the scalability of the existing technology (such as assisting us in developing linguistic support to European languages and providing ideas for developing the existing solution into an Internet search engine).	Investors (€2,000,000)	1) Native or near-native linguists to assist in applying the technology to European languages. 2) Marketing consultant with knowledge of European companies and institutions in need of multilingual (Arabic/European language) search	1) Connections with major software companies (e.g. IBM, Microsoft, Oracle) to provide Arabic search support in their products. 2) Business development in terms of marketing strategy, events, exhibition attendance that would achieve our internationalization objectives discussed earlier.	3
BioCep	Mr.	Hannoch Marksheid	Zafirir Asaf (Invest in Israel)	Zafirir.Asaf@moltal.gov.il	Israel	Healthcare	BioCep has developed the patented Cell Enrichment Process (CEP), an improved method for immuno-magnetic cell separation that allows rare cell isolation at high yield, purity and viability compared to existing technologies.	www.biocep.com	US, EU, Japan, India, China	Target Prenatal Genetic Labs and Clinics in US and EU - Wants to create a distribution Network	Partner with Antibody Manufacturer Existing logistical capabilities and marketing channels Seeking Collaboration with research partners & Beta Sites in FNRBC	BioCep has raised \$2.5 million from the OCS in Israel and private investors - Seeking \$6M in 3 rounds (700K in the first one)	For more information, please contact project's coach	For more information, please contact project's coach	3
Bridge	Mr.	Nassim HARTANI	Yacine Rahmoun (ASI)	yrahmoun@capturedoc.com	Algeria	Services	SMS communications company delivers global SMS services for businesses of all industries looking for SMS messaging services to communicate with customers, suppliers or employees in a highly cost effective manner		Algeria, Tunisia, Morocco, Egypt	Bridge is applicable to a wide range of industries and applications : Retail & Consumer goods : Mobile marketing, campaigns, customer service ; Healthcare (Appointment notifications/confirmations) ; Travel (Flight updates, booking confirmations) ; Transport & Logistics (Order, shipping, delivery status) ; Financial services (Banking, insurance) and more (Customer notifications, eGovernment, voting)	From October 2010 Start strategic partnership with prescriptors, IT solutions companies, software companies	Ready to open capital	For more information, please contact project's coach	For more information, please contact project's coach	
Clapple	Mr.	Hussein AL-NATSHEH	Omar Hamarneh	omar@ehsc.jo	Jordan	IT/Media	Clapple.com is an applied research company that works in the field of computational intelligence by introducing software solutions. Technologies include artificial neural networks, "fuzzy logic" and genetic algorithms.	www.Clapple.com	Jordan, Emirates, Egypt, Saudi, Bahrain, UK, France, Spain, USA	Targeting Healthcare, banks, insurance, logistics , and telecom companies in Europe and Middle East - Looking for partnerships with value added resellers for sales, implementation and technical support - Open to revenue sharing with consulting firm partners	Looking for local MENA / Europe partners to customize and distribute Ready-made marketing intelligence modules Technology license to other big BI vendors - Presence in universities who have talents in the field of Artificial Intelligence (AI) as the future regional centre of AI applied research and commercialization	1) Clapple is looking in the first stage for business angel investment for better regional growth, then a Venture Capital (VC) investment for international expansion. 2) Investment of at least 200 K € for the upcoming year	Needed for Internationalization : Software Architect & Integration Manager / Software Development Manager Sales Manager / Data Warehouse Specialist	Looking for an European presence in a technology business incubator. This would be mainly for Research collaboration, market study & sales	1
Data HealthCare	Mrs.	CHAID Hakima	Yacine Rahmoun (ASI)	yrahmoun@capturedoc.com	Algeria	Healthcare	Data Health Care is an algerian software editor specialized in the health management software	www.dhc-dz.com	Algeria, Lebanon, Morocco, Syria, Tunisia	International strategy : Participate in the international fairs, scientific events	Co develop new products. Co training and assistance of customers. Co maintenance. Name of potential partner : ITCOMP (Algeria) Health insurance companies : name of potential partner : CNAS,CASNOS (Algeria).	For more information, please contact project's coach	Seeking a specialist in international trade. He will give the team an international dimension and will draw the international strategy.	Wish to be assisted on: Networking. Identification of reliable technologic and trade partners . Participations in fairs.	2
Dimensions Studio	Mr.	Husam Al-Khatib	Hasan Omar (PICTI)	hasan.omar@picti.ps	Palestine	IT/Media	Dimensions Studio is a computer animation studio with the technical, creative and production talent ready to create the next generation of animated effects and characters for feature films, commercials, merchandise and other related products	www.3dstudio.ps	Arab and Regional Countries	1) International satellite channels 2) Schools and Universities 3) Partner with connections to the media industry 4) Appointing an agent abroad	For more information, please contact project's coach	Investors	For more information, please contact project's coach	For more information, please contact project's coach	
EG-Bioinformatics	Mr.	Moustafa Ghanem	Marwa Hany (EJB)	marwa.hany@ejb.org.eg	Egypt	IT/Media + Health + Agro-industry	EG-Bioinformatics was established to develop software solutions for genomic data management.	www.eg-bioinformatics.com	UK, Netherlands, Belgium, France, Italy, Greece, Turkey, Lebanon, Tunisia.	1) Cloud computing providers and existing outsourcing firms with international customers 2) Software companies providing services to life science, healthcare and biotechnology industries 3) NGS (Next Generation Sequencing) equipment manufacturers and specialized software providers for life science, pharmaceutical, healthcare and biotechnology industries.	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	1
e-Taalim	Mr.	Nadhir DOUMA	Douja Gharbi (UTICA)	douja@topnet.tn	Tunisia	IT/Media	e-Taalim.com is a free and independent e-Magazine in three languages (English, Arabic and French) providing information about e-learning and blended learning	www.e-taalim.com	Tunisia, Morocco, Algeria, Egypt, France, Belgium	Universities Vocational training centers Continuing education centers E-Learning solution providers Pedagogical resources providers	For more information, please contact project's coach	Ready to open capital up to 30% Looking mainly for venture capital or Business angel	For more information, please contact project's coach	Identification of reliable partners Networking (connections, identification of key executives, etc.) Business development support (international marketing strategy, participation in fairs, representative office, etc.) Coaching and mentoring	2

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EyalGPS	Mr.	Moty Eyal	Zafir Asaf (Invest in Israel)	Zafir.Asaf@moltal.gov.il	Israel	IT/Media	EyalGPS, provides technological solutions, and specializes in developing leading Text To Speech (TTS) applications- suitable for a variety of platforms, including smartphones and internet	www.EyalGPS.com	Europe, Africa, Asia and USA	Wants to market the application, through cellular carriers worldwide, distributors, and through OVI store and other virtual application stores available today	Cooperation with international cellular carriers and all blind center's across Europe, Asia and the USA	Open to consider suggestions regarding investments	Plans to set up a R&D and technical support team abroad which will address all issues regarding the use of Personal Spokesman worldwide.	For more information, please contact project's coach	1
FOLIBIO	Mrs.	Emna Ezzahra Belaifa	Douja Gharbi (UTICA)	douja.gharbi@planet.tn	Tunisie	Agro Industry	The project is a biological farm which offer to tourists and European consumers a multitude of biological freshly products such as honey, eggs, fruits and vegetable		Belgium, France, Italy, Germany	Participation in the international fairs of agriculture : Plan to be at the Agricultural fair in Paris from the 27th February 2011 & Agricultural fair in Lausanne from the 14th January 2011 Targeting organic product wholesalers / Distribution channels	For more information, please contact project's coach	Ready to investors (up to 90%) - Looking for a grant to start the work plan	For more information, please contact project's coach	For more information, please contact project's coach	
FoodieCo	Mr.	Mohamad Ziad Aboujeb	SEBC	daliasakkal@yahoo.com	Syria	Distribution & logistics	FoodieCo.com is the first website in Syria that provides consumers with the ability to browse & purchase over 8,000 different types of supermarket products in addition to ordering food from a large number of restaurants	www.FoodieCo.com	Syria, Lebanon, Jordan, UAE, Turkey, Saudi Arabia, Kuwait	Willing to partner up with leading supermarket chains in the region	Willing to partner up with the leading supermarket & hypermarket players in various targeted cities	2 options for funding regional expansion: A Financial investor (whether Angel or Venture Capital) willing to buy a stake at the holding level (up to 30%) Local suppliers willing to buy a stake in the local subsidiaries of the company	Willing to establish local offices (1 head, 1 call center)	For more information, please contact project's coach	1
GraphJet Technology	Mr.	Sami Abid	Douja Gharbi (UTICA)	douja.gharbi@planet.tn	Tunisie	Heavy industries	The present project concerns the creation of a manufacturing unit of innovative machine of 3 D engraving on the glass		Prior markets to launch the activity (first 2 years): Southern Europe (especially Italy and Spain), MENA	For more information, please contact project's coach	For more information, please contact project's coach	3 millions Euro (looking for investment)	Will create 51 permanent jobs, including 19 seniors of higher education.	For more information, please contact project's coach	1
GreenDizer	Mr. Mr. Mr.	Mohamed Attahri Hamza Bernoussi Amine Azariz	Hassan Charrarf	charrarf@fondati.onbpc.org	Morocco	IT/Media	Greendizer is a free web platform that allows sellers to send and track invoices, while offering to their customers, the buyers, a single interface to receive, manage, pay and archive them all	www.greendizer.com	Morocco, France	Online stores, SMBs, major utility companies	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	2
Iris	Mr.	Ayman Arandi	M. Ayman (Palestinian Federation of Industries)	ayman@pfi.ps	Palestine	IT/Media	Iris Interactive solutions Co. is the first company that will provide multi touch technology to the local Palestinian and Arabic market	www.iris.ps	Palestine, Jordan, Egypt, Lebanon	1) International satellite channels 2) Schools and universities 3)Televisions and Cinema 4) International Organizations 5) E-Learning providers 6) Participating in specialized exhibitions	For more information, please contact project's coach	an investor with connections in the media industry	Appointing an agent abroad	International Marketing	
Jadara for Renewable Energy	Mr.	Adnan Shariah	Omar Hamarneh	omar@ehsc.jo	Jordan	Renewable energies	Jadara for Renewable Energy is a newly established solar and renewable energy enterprise that facilitates the use of these technologies in Jordan and globally.		Mediterranean countries	For more information, please contact project's coach	For more information, please contact project's coach	Open to all shareholders and investors	Need well trained engineers and technicians	For more information, please contact project's coach	
Little Engineer	Mrs.	Rana El Chemaitelly	Wassim Heneine	wassim@capitaltrusittd.com	Lebanon	IT/Media	The Little Engineer is an after-school edutainment center which introduces kids and teens [age 4-16+] to pre-engineering courses such as robotics, physics, electricity, electronics, renewable energy and more	www.thelittleengineer.com	MENA region	1) Schools interested in implementing the concept in their premises(pilot) 2) Franchisees in Lebanon and in the MENA(pilot)	For more information, please contact project's coach	investors	Professional lawyer expert in IP, an Audit, and a franchising consultant,	Exposure Networking Business development support Coaching and mentoring	2
Mena Biz park	Mr.	Bedis Bouziri	Meryam Boughzala (SAGES)	m.boughzala@es.saimage-sagescapital.com	Tunisie	IT/Media	Menabizparks.com is a unique web portal that offers free country-analysis and information on all things related to business parks and investment-related matters in MENA countries	www.Menabizparks.com	20 business parks from Algeria, Morocco and Tunisia	Looking for : Promoters & managers of business parks from MENA countries : Public & private entities interested in advertising on the portal : correspondents in other MENA countries to develop local contacts & partnerships.	Integration & connection with international business networks (investment networks, chambers of commerce...)	Potential investors: merchant banks, capital risk & finance equity companies, any entity interested in real estate business	For more information, please contact project's coach	For more information, please contact project's coach	
MJedi	Mr.	RHATAY Aimad	Khalil Azzouzi (Dayam)	KAZZOUZI@saham.ma	Morocco	Healthcare	MJEDI-LTD (Motion JPEG2000 Encoder & Decoder Initiative) is an innovative ultra-high definition imagery system able to Encode, Decode and Streams Ultra-High Definition Images		European countries	Willing to attend international fairs in EU, USA and Asia and sign technological and commercial partnerships including agreements with resellers	Looking for coaching in international business development and legal advice for international contracts	Funds needed : 400k € (1st year) 600k € (2nd year)	For more information, please contact project's coach	For more information, please contact project's coach	3
MRS	Mr.	Dr. NAOUFEL BOU AKEZ	Meryam Boughzala (SAGES)	m.boughzala@es.saimage-sagescapital.com	Tunisie	Healthcare	The project aims to manufacture dialysis lines by using the invention of Dr. Bouakez		European Committee, USA, Japan, Mediterranean countries	Identification of international manufacturers in order to reach at least 30% of global consumption Targets: the European market, USA and Japan Explored Areas: Local and Mediterranean Market Sales of components (industrial manufacturers) and bloodlines (local and regional distributors, hemodialysis centers)	Manufacture of prototypes for international clinical studies, work with the Medical University of Paris (scientific representative of the invention). Looking for reliable partners and connections	For more information, please contact project's coach	For more information, please contact project's coach	Need for business development support: international marketing strategy, participation in fairs and international medical congress Need for legal and institutional assistance: especially during the signature of agreements with international industrial partners	3
Oounousa.com	Mr.	Wassim Kari	Nicolas Rouhana (Berytech)	nrouhana@beryttech.org	Lebanon	IT/Media	Mena Web Group is the start-up that owns Oounousa.com, its mission is to create one of the biggest online communities in the Middle East and North Africa.	www.menawebgroup.com	For more information, please contact project's coach	1) All businesses targeting women (for advertisement) • Beauty products (shampoo, perfume, makeup, etc...) • Fashion products (clothing, haute couture, jewelry, etc...) • Food and beverage (diet products, food, drinks, etc...)	Need of resources to develop advanced technical solutions (CMS, Web 2.0, SEO, etc...)	For more information, please contact project's coach	Build a multinational sales / advertising team: - experienced advertising sales agent - One agent per strategic market (Egypt, Tunisia, Morocco,Saudi Arabia, Algeria, Jordan, Lebanon, etc...) - SEO expert in order to increase Oounousa.com search engine visibility - an expert in Mobile Applications - A full time Webmaster - 2 full time journalists	For more information, please contact project's coach	1
Red Fabriq	Mr.	Zaak Challal	Yacine Rahmoun / Algerian Start up Initiative (ASI)	yrahmoun@capituredoc.com	Algeria	IT/Media	RedFabriQ is specialized in the project industrialization. RedFabriQ develops a technology solution that allows customers to control all of projects process	www.redfabriq.com	Europe and USA	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	1
Search in MENA	Mr.	Salim Akil	Dalia Sakkal (SEBC)	daliasakkal@yahoo.com	Syria	IT/Media	Searchinmena.com is a unique virtual marketplace which provides Arab businesses with an online business search engine that supports their B2B needs	www.searchinmena.com	Syria , Qatar, Egypt, Saudi Arabia, Tunisia and Turkey.	Advertisement and distribution in Saudi Arabia, Qatar, Egypt, Syria, and Tunisia through specialized e-business sites and business magazines Agreements with e-business websites, participation in main exhibitions in Middle East	Connecting with business centers, chambers of commerce and industry, and national institutes	Looking for new partners/ investors in main MENA countries.	For more information, please contact project's coach	For more information, please contact project's coach	3
Think IT	Mr.	Mohamed Ryadh DAHIMENE	Yacine Rahmoun (ASI)	yrahmoun@capituredoc.com	Algeria	IT/Media	Think IT is a software dedicated start-up offering RUINA, a project built around the idea that people don't need particular skills or a large set of apps to consume the web.	www.I-think-it.com	Algeria, all countries	ICT companies	An agreement for distribution with netbooks have to be undertaken with netbooks manufacturers The agreement will be undertaken initially with Algerian manufacturers of netbooks	For more information, please contact project's coach	For more information, please contact project's coach	The support needs are mainly for the Legal or Institutional aspect.Y10 Also, a mentoring in the field of international marketing and sales strategy will be very useful.	
TiviNetwork	Mr.	Ahmet Bahadir Ozdemir	Zeynep Erbay / Fuat Sami (LabX)	zeynep.erbay@labx.org	Turkey	IT/Media	TiviNetwork is the largest digital signage network in Turkey. TiviNetwork provides customized advertising solutions through It screen system	www.livinetnetwork.com	UAE, Egypt, Tunisia, Syria, Lebanon, Qatar, Morocco, Jordan, Bahrain, Kuwait, Pan-Arab countries	Expansion into Arab regions where digital signage is still a very niche sector Opening offices in those countries and signing contracts with main agencies	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	1
Toolspoint	Mr. Mr.	Frédéric Philibert Mohamed Bouqhaleb	Hassan Charrarf	charrarf@fondati.onbpc.org	Morocco	Others: BPO	Toolspoint se veut être un cabinet d'expertise comptable en ligne, couplé à un service innovant de gestion documentaire	www.toolspoint.fr	Morocco, France	Entreprises domiciliées en France : micro-entreprise, TPE, PME, cabinet d'expertise comptable	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	For more information, please contact project's coach	